



Speaking Topics

Title of Session:

Rediscovering Your Professional Savvy

Description of Session:

If you're reentering the workforce or maybe looking to start your own business – where do you start? Kim DeYoung will show you how to increase your confidence and professional savvy when starting out in a new career.

Kim will share:

- How to get clarity on what drives you and what you want to accomplish.
- The importance of having a support system – both professional and personal.
- How to conquer limiting beliefs and make the time to commit to personal growth.

Title of Session:

Empower Yourself with a Well-Designed Home Office

Description of Session:

More and more people – especially women – are working from home. Kim DeYoung will show you create a home office that will empower you to work at your full potential.

Kim will share:

- How to set boundaries between your work space and your home.
- Tips on shifting gears so you avoid the trap of working 24/7.
- How to aesthetically create a space that is pleasant, nurturing and creative.



Speaking Topics

Title of Session:

Creating Relationships and Connecting Effectively

Description of Session:

The beauty of direct sales is that our customers can be all around us. That's also part of the challenge. In this presentation you'll learn how to maintain the right focus so you can create relationships and connect effectively.

Kim DeYoung will share practical suggestions on how you can:

- Create a vision of your ideal customer.
- Approach those you know with authenticity.
- Focus on connecting effectively and soulfully

Title of Session:

The Art of Connection - Networking with Soul, Intention and Purpose

Description of Session:

Some of us love networking and others secretly dread it... **Whether you like it or not, have you ever wondered how to get BEYOND networking and truly connect with potential customers and partners?**

Kim DeYoung will share practical suggestions on how you can:

- How the right connections have a positive impact on your life personally, professionally and financially.
- The big difference between collecting and connecting.
- The three keys to connecting effectively and soulfully.
- One thing you can do to remove the stress from engaging in this crucial business and life activity.



Speaking Topics

Title of Session:

Discover the Fastest Easiest Way to Supplement Your Income

Description of Session:

In an increasingly difficult economy, more and more women are stressed about how to pay for their bills. These women are desperately searching for ways to supplement their family's income. Kim DeYoung will show you women a fast and simple way to add income to your bottom line.

Title of Session:

The 7 Deadly Sins Women in Direct Sales Make...and How to Avoid Them.

Description of Session:

In this presentation, not only will you learn from Kim's mistakes in direct sales, she'll show you how implementing small but positive changes will lead you to great success.

You'll learn...

- The importance of knowing WHY you're in your business.
- How and why you need a muse of your ideal customer and partner.
- How to create and deliver a simple "speech" that focuses on your prospect and sells like magic.
- How to scope out your environment so you never miss an opportunity.
- The value of setting-up systems that save you time and make you money.



Speaking Topics

Title of Session:

Getting Your Head in the Game

Description of Session:

As an entrepreneur, developing and maintaining a positive and healthy mindset is critical. Why? Because people will do business with people they are attracted to. They want to follow and be led by someone who is inspirational. In business it is not only important to focus on the tasks we're "doing" but on who we're "being".

Kim will share:

- How to evaluate your external environment as a mirror for improving your own mindset.
- Tips on developing a healthy mindset
- The energy flow cycle